

Addendum #1

RFP# 2018-16 EdTech Purchasing Coop

November 16, 2018

The purpose of this addendum is to provide additional information and to answer the following vendor questions for RFP #2018-16 which is **due Friday, December 7, 2018 at 3:00 pm**.

Vendors frequently seek a relationship with Region 10 for marketing and purchasing support for our member districts. Additionally, many of our districts have requested a single location to purchase EdTech products while receiving cooperative pricing and purchasing support from Region 10. Because of this, Region 10 Education Service Center is creating a purchasing cooperative for online products and solutions related to K-12 Educational Technology (EdTech). The purposes of the cooperative are to satisfy district procurement requirements and provide best available pricing to our districts.

The RFP and any addenda that are issued are available at the link below. It is the responsibility of the vendors to check this website for any additional addenda that may be issued. We are extending the deadline for questions from Tuesday, Nov. 20 to Wednesday, Nov. 28.

<https://www.region10.org/about-us/request-for-proposals-bids/>

Question #1:

Could you describe the structure of the referenced administrative fee? Does R10 project that to be a flat fee per transaction, or a percentage of each sale to a participating district?

Answer:

Recognizing that there are significant differences in the ways that products are provided and priced, we did not set a minimum percentage for administrative fees. We would anticipate this being a percentage of sales, but will consider alternative methods of revenue sharing to recover our costs. Keep in mind that this is a significant criterion in the evaluation process for each response.

If there are any additional questions, please feel free to email us at bids@region10.org.

Sue Hayes, Chief Financial Officer
Education Service Center Region 10